

N e w s R e l e a s e

For immediate release

23 June 2026

Technical Marine Supplies appointed exclusive UK technical distributor for Armare

Technical Marine Supplies (TMS) is pleased to announce it has been appointed the exclusive UK technical distributor for Armare Ropes, a global specialist in advanced composite rigging systems.

The new agreement allows TMS to deliver the complete portfolio of Armare composite cables, textile standing rigging, custom torsional stays and PBO (Zylon®) rigging solutions to the UK market, supporting OEMs, spar builders, riggers and performance sailing projects.

Bringing over 20 years of research, development and race-proven experience, Armare designs and manufactures complete rigging systems using advanced fibres including PBO-Zylon®, Dyneema® and Kevlar®, delivering exceptional performance characteristics for modern sailing yachts.

Armare systems are tested in collaboration with professional riggers and proven in demanding offshore and global racing campaigns and are suited to a wide range of high-performance applications, where weight aloft, durability and precision load control are critical; from Grand Prix race yachts to advanced cruising platforms.

Armare's composite cable technology offers significant advantages over traditional rod and wire rigging, including:

- Up to 80% weight reduction compared to rod rigging
- Minimal stretch and high rigidity, improving sail shape and control
- Reduced windage through smaller cable diameters
- Enhanced safety margins, with higher safety ratios than conventional systems
- Improved dynamic stability, reducing pitching and increasing overall performance

“Armare's composite rigging technology represents a major step forward in rig performance” says Nick Cook, Technical Marine Supplies. “Their ability to combine extremely low weight with

structural stability and long-term reliability makes them an ideal partner for our customers. We're excited to bring their expertise to the UK market with full technical support from specification through to installation."

Through this partnership, TMS will provide a comprehensive technical service offering, including:

- Application-specific rig design support
- Custom torsional stay and cable specification
- Integration into new builds and retrofit projects
- Collaboration with naval architects, designers and rigging professionals
- Reliable UK-based supply and aftersales support

Marco Pin, Chief Commercial Officer, Armare, comments: "We are delighted to partner with Technical Marine Supplies, a well-established and highly respected company within the UK marine industry. TMS combines strong technical expertise with a solid market presence and a proven ability to deliver high-quality service and support to its customers.

"We believe that their professional structure, industry knowledge and commitment to excellence make them the ideal partner to represent and promote the full potential of Armare's composite cable solutions in the UK market.

"We are confident that this partnership will create significant opportunities for both companies and, most importantly, provide customers with access to innovative, high-performance products backed by first-class technical support. We look forward to building a successful and long-lasting relationship together."

This partnership further strengthens TMS's position as a leading technical partner for the marine industry, expanding its portfolio of high-performance rigging technologies available to customers across the UK and Europe.

For more information on Technical Marine Supplies and its extensive range of products and services, please visit: www.technicalmarinesupplies.co.uk/

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Notes to editors

High-res images are available online at <https://maa.agency/media-centre>

About Technical Marine Supplies Ltd

- TMS is a specialist B2B marine trade distributor established in 2015.
- Based in Plymouth, Devon, TMS serves professional clients across the UK and Europe.
- Its mission is to support the marine industry with high-quality products, technical expertise and exceptional service.
- TMS works exclusively with trade customers providing competitive pricing, fast delivery and expert advice.
- TMS represents over 50 leading marine brands – providing a one-stop solution for marine outfitting.
- Its extensive product range covers all aspects of deck hardware & rigging; electrical & electronics; hydraulic & furling gear; renewable energy; and general chandlery.
- TMS distributes products from some of the most respected manufacturers in the marine industry.
- For more information on Technical Marine Supplies, visit www.technicalmarinesupplies.co.uk

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