

N e w s R e l e a s e

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HYS Refit & Repair merges with Ancasta's aftersales team to form Ancasta Yacht Services

After 45 years of dedicated yacht maintenance, Hamble Yacht Services Refit and Repair (HYSRR) has merged with the Ancasta Group's commissioning and aftersales team, to create Ancasta Yacht Services (AYS), an all-encompassing yacht repair, service and support business.

Expanding upon Ancasta's comprehensive aftersales, commissioning and spare parts services, the merging of HYSRR's skilled refit and repair workforce with Ancasta's proficient operations team makes it even easier for owners to manage and care for their boats.

Ancasta now has the ability to seamlessly support new and existing clients throughout the lifecycle of their boat ownership. Not only can a boat be purchased and sold under the Ancasta brand, but it can now also be maintained, repaired and upgraded via Ancasta Yacht Services.

"We're very excited about the formation of Ancasta Yacht Services. For over 35 years, we've provided worldwide support for our yacht owners and this new business enhances that capability. Made up of a group of very talented marine technicians and management, the team at AYS will be able to offer the very best in yacht servicing and support," says Nick Griffith, Ancasta Group MD.

"The Ancasta Group sells in excess of 500 new and used yachts each year through our European network. Being able to provide an in-house service capability with Ancasta Yacht Services will give enormous comfort to our existing and future customers."

This one-stop-shop offering is designed to streamline boat services and alleviate boat owners from time-consuming logistics and maintenance so they can maximise their time on the water. Services available include yacht repair, painting, engineering, joinery and equipment supply and fit.

"Buying a boat with Ancasta is so much more than the initial transaction; it's the start of a loyal and supportive, long-lasting relationship. We want to make boat ownership as stress-free as possible for as long as someone owns their boat - it really is a lifetime of support," adds Nick.

Ancasta Yacht Services will operate from its extensive facilities located at Port Hamble, which include under cover workshops accommodating yachts up to 26 metres, a fully equipped engineering workshop, wood shop, laminating shop as well as a large joinery shop. Onsite boatyard facilities provide two travels hoists lifting up to 80 tonnes in weight and 33.5m in length, dry boat storage, a large mast crane, expert riggers and marina berthing on-site.

Ancasta Yacht Service's Hamble workshop can accommodate major refit and repair works for local vessels and any boats able to travel. Mobile teams are also available to carry out smaller jobs at marinas between Chichester and Lymington.

Ancasta's worldwide aftersales warranty and servicing will continue for leading yacht manufacturers including Beneteau, Lagoon, CNB, McConaghy, Bluegame and Prestige Motor Yachts.

Ends

Notes to editors

High res images are available online at <https://maa.agency/media-centre>

About Ancasta International Boat Sales

- Ancasta International Boat Sales has 17 offices across Europe.
- Ancasta Race Boats is a specialist branch of Ancasta International focusing on performance yachts.
- Ancasta is the largest Beneteau Power and Sail dealer in the UK.
- Ancasta is the largest UK dealer for Prestige Luxury Motor Yachts dealer and Prestige Yachts in the Balearics.
- Ancasta is exclusive UK dealer for Lagoon Catamarans.
- In addition, Ancasta is a new boat dealer for CNB Yacht Builders and McConaghy Yachts.
- The Ancasta Group incorporates Hamble Yacht Services Refit & Repair and Advanced Rigging and Hydraulics, both operating from Port Hamble.
- For more information on Ancasta visit www.ancasta.com

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