



MDL MARINAS

News Release
For Immediate Release
2 March 2021

MDL Marinas welcomes Argo Nautical Ltd to Ocean Village Marina

MDL Marinas is delighted to announce that Argo Nautical will be further cementing its presence at MDL locations with a brand-new sales office opening at Ocean Village Marina, Southampton. The office will be in Alexandra Wharf with frontage on the walkway, overlooking the marina basin.

Argo Nautical, established in 1964, is the company which sits behind a number of brands in the marine luxury sector: Princess Motor Yacht Sales (the world's largest retailer for the Princess brand of luxury yachts); iconic American boating brand Chris-Craft; and independent luxury yacht brokerage brand, Argo Yachting.

The relationship between Argo Nautical and MDL was established three years ago and the two well established, highly regarded companies have mutually benefitted from working together since Argo Nautical leased space at Saxon Wharf for a new service centre. The service centre now offers outstanding facilities for motor yachts and other large craft. It's in the ideal location for large boats in need of secure, quick turnaround lift-outs, repair work or full-scale refits.

The new sales office at Ocean Village will open later this Spring. Argo Nautical chose to expand its MDL presence into Ocean Village as it says it has long been impressed with the events held there, like the South Coast Boat Show, and the overall stunning environment. Ocean Village is also well known as a magnet for serious boat owners, and Argo Nautical will be making use of the marina to showcase its boats.

"Ocean Village is a great location for us," says Max Whale, Argo Nautical's CEO. "We will offer clients all of our comprehensive services in this superb marina, which boasts brand new pontoons and modern facilities. The setting will allow us to showcase our luxury yacht brands Princess, Chris-Craft and Argo yachting to their full advantage.

"Set right in the heart of Southampton, with excellent parking facilities, it also gives our clients easy access to the beautiful South Coast and the Solent. The real benefit is that the entire area has also been transformed and modernised. Ocean Village is surrounded by shops, restaurants, a cinema and of course the stunning five-star Harbour Hotel, which creates a very boutique ambience and offers our clients something really different in addition to our main Swanwick location. The marina creates the perfect backdrop to offering the 'turnkey' experience today's luxury motor yacht enthusiasts demand, and we are committed to delivering."



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“Argo Nautical is a fantastic company to work with,” says Richard Broadribb MDL’s Property Director. “The service centre at Saxon Wharf has been very successful and we’re confident that the sales office at Ocean Village will follow in its footsteps. We’re delighted that we’ll be home to even more luxury motor yachts.”

To find out more about Argo Nautical, visit www.princess.co.uk or argoyachting.com or for more information on MDL Marinas’ 19 UK sites, premium berthing, boatyard services and holiday parks visit <https://www.mdlmarinas.co.uk/>.

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Notes for editors:

High res images are available online at <https://maa.agency/gallery/mdl-marinas-welcomes-argo-nautical-ltd-to-ocean-village-marina/> or by searching the media centre at maa.agency

MDL Marinas

- MDL Marinas is the UK’s leading marina and water-based leisure provider and one of Europe’s largest marina groups, offering members over 120 destinations to cruise to in the UK, France, Italy and Spain. Currently MDL Marinas manages 18 UK marinas, and one in Spain.
- MDL Marinas is proud to be landlord to over 500 marine businesses, with over 260 staff delivering the unique MDL experience to all berth holders, visitors and commercial partners.
- The company also advises on worldwide marina developments.
- For more information visit www.mdlmarinas.co.uk

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