



MDL MARINAS



## News Release

For immediate release

4<sup>th</sup> September 2018

### **Ocean Village's five-star marina welcomes the world in style.**

**Waterside access into Southampton recently became even more stunning with the completion of MDL Marinas' Ocean Village comprehensive redesign. Notable innovations include new pontoons linked to a £50m luxury spa hotel complex, and a floating dock office to welcome guests from around the world.**

MDL Marinas is well known for the high level of customer service provided 24/7, and Ocean Village Marina is no exception. The marina recently took delivery of a state-of-the-art floating dock office, which is offering a full concierge service. As well as being welcoming and professional, the office's facilities will make it very straightforward – especially for those arriving at night – to find their berth via navigational guidance through a large, illuminated screen.

Once berthed, MDL members and guests can make the most of the linked pontoons which take them straight into the heart of the only five-star hotel in Southampton for spa treatments, restaurants or to use the gym.

“Ocean Village Marina is one of a kind on the south coast,” says Adrien Burnand, MDL's head of marketing. “Visitors are immediately encased in a world of luxury, whether they're accessing the five-star facilities at Harbour Hotel straight from the pontoon, one of the many wonderful restaurants nestled alongside, or checking out new and classic releases at the on-site cinema.”

At the edge of Southampton Water, with easy access to the Solent, Ocean Village's basin was previously used by commercial ships and means that it is the only marina able to accommodate superyachts in the area alongside the yachts, cruisers and racers owned by MDL members who make use of the ever-expanding marina network (over 120 marinas across England, France, Spain and Italy). Plus, MDL has nine marinas on the Solent to explore as part of its Freedom Berthing Package, which allows members to stay in MDL marinas at no additional cost.

“We're delighted with the transformation of Ocean Village Marina,” Adrien continues. “We've been working on the project for quite a while, and it's wonderful to see all of the hard work pay off. This is a mixed leisure, commercial and residential development, and MDL is delighted to have led the project to such a successful outcome. We'll have stunning silver and black signage installed in the next few weeks, and other work will continue until



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2020. Surrounded by shops, restaurants, a cinema and bars, Ocean Village offers outstanding recreational facilities for boat owners, Harbour Hotel guests and other visitors.”

A further innovation for MDL Members staying at Ocean Village Marina is the Platinum Package. This unique package effectively turns boats into extended five-star hotel bedrooms with VIP room service (including fresh bed linen and interior cleaning), hotel to boat wine and champagne delivery, complimentary upgrades on room bookings (ideal for when friends and family choose to stay) and use of the five-star gym and spa. The Platinum Package marries the Freedom Berthing package – which offers complimentary stays at more than 120 marinas, free WiFi and fuel at cost – with full membership of the hotel’s first-class spa and gym facilities including hydrotherapy pools, sauna, steam room and relaxation areas. Ultimately it enables members to go out sailing, and then recover in a five-star environment.

For more information on Ocean Village Marina and MDL Marinas’ Platinum Package please visit [www.oceanvillagemarina.co.uk](http://www.oceanvillagemarina.co.uk).

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### Editors’ notes

#### Ocean Village Marina facilities and services:

- 326 berths
- Max LOA: 90m
- Fuel (petrol, diesel) available at nearby Hythe Marina Village and Port Hamble Marina
- Boat lifting and storage ashore available at nearby Shamrock Quay, Hythe Marina Village and Hamble Point Marina
- Laundry facilities
- Yacht brokerage
- Southampton Harbour Hotel & Spa
- Bars and Restaurants: Banana Wharf, Maritimo Lounge, Bacaro, Steak of the Art, Pitcher & Piano, Chiquito Southampton, The Jetty and HarBAR on 6<sup>th</sup>.
- Beauty Salon
- Royal Southampton Yacht Club
- Harbour Lights Picture House
- 776 space multi-storey Ocean Car Park
- Tesco Express
- Electric Vehicle Charging - Tesla & Universal Type 2
- MDL WiFi



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### **MDL Marinas**

- MDL Marinas is Europe's largest marina group, offering members over 120 destinations to cruise to in the UK, France, Italy and Spain through Freedom Berthing. Currently MDL Marinas manage 18 UK marinas, 1 in Italy and 1 in Spain.
- MDL Marinas is proud to be landlords to over 500 marine business companies, with nearly 260 staff delivering the unique MDL experience to all members, guests and commercial partners.
- The company also advises on worldwide marina developments including Europe, China and Crimea.
- For more information visit [www.mdlmarinas.co.uk](http://www.mdlmarinas.co.uk)

### **The Marine Advertising Agency Ltd**

- MAA provides simple, no-nonsense solutions to marine companies' advertising, PR, media buying and communications needs.
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