

# News Release

For immediate release

30<sup>th</sup> August 2018



## Ancasta expands presence with new office in Barcelona

Ancasta International Boat Sales has expanded its overseas presence with the opening of a new office in Barcelona to create a base that will allow the company to service the whole of this popular area, including Barcelona and the regions either side. As well as access to a vast portfolio of brokerage boats, the hugely experienced multilingual team will assist with new boat sales. Ancasta is the UK's largest dealer for Beneteau and Prestige, as well as the exclusive UK dealer for Lagoon Catamarans and a new boat dealer for CNB and McConaghy.

In addition to boat sales, Ancasta Barcelona will also be able to offer extensive aftercare services and help with berthing along the area's beautiful coastline. Ancasta is already well known amongst the area's yachting fraternity and the addition of Ancasta Barcelona will strengthen its position. The new team have a wealth of local knowledge, speak fluent Spanish, English, Russian, French and German, and have excellent contacts in the area so they are well placed to help clients looking to buy or sell.

Ancasta Barcelona is located at the prestigious OneOcean, Port Vell Marina. This luxury marina sits in the heart of the city and can accommodate yachts from 10m right up to largest and most glamorous of the world's superyachts. As well as its first-class berthing facilities, the marina boasts a wellness centre with a deluxe spa and high-tech gym, and a private members club.

Ancasta Barcelona is headed up by Tristan Abery, and the Barcelona team will be present at the Barcelona Boat Show (10th-14th October 2018), which takes place on its doorstep in Port Vell. Furthermore, Tristan will also be present at the Cannes Yachting Festival (11th-16th September) and the TheYachtMarket.com Southampton Boat Show (17th-23rd September) and would be delighted to meet prospective clients at either show. Contact Tristan Abery, +44 (0)7766 130909 or E: [tristanabery@ancasta.com](mailto:tristanabery@ancasta.com).

Find out more about Ancasta at [www.ancasta.com](http://www.ancasta.com).

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### Notes to editors

- Ancasta International Boat Sales has 16 offices across Europe.
- Ancasta is the UK's largest Beneteau Power and the UK's largest Beneteau Sail dealer
- Ancasta is the largest UK dealer for Prestige Luxury Motor Yachts dealer and Prestige Yachts in the Balearics
- Ancasta is exclusive UK dealer for Lagoon Catamarans
- In addition, Ancasta is a new boat dealer for CNB Yacht Builders and McConaghy Yachts
- The Ancasta Group incorporates Hamble Yacht Services Refit & Repair and Advanced Rigging and Hydraulics, both operating from Port Hamble.
- For more information on Ancasta visit [www.ancasta.com](http://www.ancasta.com) and [www.ancastayachts.com](http://www.ancastayachts.com)

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