



MDL MARINAS

**News Release
For Immediate Release
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Business growth leads to tenant property moves at MDL's Hamble Point Marina

Two of MDL's long-term tenants at Hamble Point Marina, Hyde Sails and Desty Marine, have moved to new onsite premises.

The move by the international sailmaker Hyde Sails, into its new HQ building has been motivated by growth in the business and the desire to offer a new service to its customers. Prominently situated at the edge of the marina site at the entrance to the River Hamble, Hyde Sails' customers can either visit by water - mooring to the pontoon outside its doors – or on shore, to get a quote, drop off sails for servicing or get advice on sails and sail setting.

Hyde Sails owner, Nigel Grogan says: "Our new office enables us to offer probably the most convenient sailmaking service possible to customers. They just need to give us a call and moor up. We are virtually the first building on the Hamble and literally at the water's edge. We are really pleased that MDL Marinas was able to accommodate our move on site and help us realise our vision to offer a different approach."

Yacht repair and refit company Desty Marine, a tenant at Hamble Point Marina for over 27 years, has experienced very positive growth in recent years. This growth has led to the relocation of the business to the new larger sales units at Hamble Point Marina to accommodate increased staff and resources as well as providing dedicated meeting space for client, supplier and internal meetings.

"MDL has delivered solutions to every challenge we face as a growing company. The service is impeccable, efficient and effective. For this reason, we have committed to remaining at Hamble point for the long term," says Neil Desty, Managing Director.

Richard Broadribb, MDL Estates Director, says: "We are delighted that we have been able to support both Hyde Sails and Desty Marine in their move onsite to premises which enable them to expand their businesses and the services they offer. Our tenants are a very important part of our marinas and the services on offer to our members. We have recently built eight new units at Hamble Point Marina to further develop that range of services."

Hamble Point Marina's range of purpose-built units underpins its role as a centre for marine businesses. Nearly half of the units have already been let but there is still limited availability for interested companies requiring modern office space with adjacent hardstanding. For further information contact the MDL Estates Team on 023 8045 7155.

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Notes for editors

High res images are available online at <https://maa.agency/media-centre>

MDL Marinas

- MDL Marinas is the UK's leading marina and water-based leisure provider and one of Europe's largest marina groups, offering members 150 destinations to cruise to in the UK, France, Spain and Portugal through Freedom Berthing. Currently MDL Marinas manage 19 prime marina locations.
- MDL Marinas is proud to be landlords to over 300 marine business companies, with over 260 staff delivering the unique MDL experience to all members, guests and commercial partners.
- The company also advises on worldwide marina developments including Europe and China.
- For more information visit www.mdlmarinas.co.uk

MAA

- MAA provides simple, no-nonsense solutions to marine companies' advertising, PR, media buying and communications needs.
- From brand development and marketing materials to website, eCommerce, email campaigns and social media, MAA offers a straightforward, knowledgeable and service-orientated approach.
- MAA is able to offer unrivalled value to help clients reach their target markets.
- For more information visit www.marineadagency.com

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